



**Proposal Evaluation**  
**Public Safety and Service Boats and Watercraft Solutions with Related Equipment and Services RFP #092525**

	Possible Points	All Hands Fire Equipment, LLC	Brig USA, LLC dba Fluid Marine	Carolina Composites, Inc. dba Pioneer Boats	Donatini, Inc. dba Johnson Hicks Marine Electronics	Gravois Aluminum Boats, LLC	Marine One Corporation dba Rescue One Connector Boats	Novielli Boat Builders, Inc. dba Novielli Boat Builders Erectors	NW Bend Boats, LLC dba North River Boats
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	40	36	36		34	33	25	41
Ability to Sell and Deliver Solutions	150	118	106	89		99	103	81	116
Marketing Plan	100	81	73	48		67	65	44	83
Value Added Attributes	100	84	78	48		71	65	55	81
Depth and Breadth of Offered Solutions	200	169	151	125		160	144	124	166
Pricing	400	341	270	246		283	304	213	284
<b>Total Points</b>	<b>1,000</b>	<b>833</b>	<b>714</b>	<b>592</b>		<b>714</b>	<b>714</b>	<b>542</b>	<b>771</b>
<b>Rank Order</b>		<b>1</b>	<b>7</b>	<b>13</b>		<b>7</b>	<b>7</b>	<b>14</b>	<b>4</b>

	Possible Points	Powerflow Marine, Inc.	Raptor Design And Engineering, LLC dba River Raptor Jetboats	SAFE Boats International, LLC	Tideman Boats U.S., LLC dba Tideman Marine	VIKING Life Saving Equipment dba VIKING Life Saving Equipment Norway	William E. Munson Company	Xtreme Machines, LLC	Zodiac of North America, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass		Pass
Financial Viability and Marketplace Success	50	29	37	43	36	40	31		28
Ability to Sell and Deliver Solutions	150	94	98	122	100	99	94		100
Marketing Plan	100	63	74	81	75	70	62		66
Value Added Attributes	100	70	80	79	75	79	66		68
Depth and Breadth of Offered Solutions	200	119	160	168	156	160	113		151
Pricing	400	250	315	329	300	339	229		280
<b>Total Points</b>	<b>1,000</b>	<b>625</b>	<b>764</b>	<b>822</b>	<b>742</b>	<b>787</b>	<b>595</b>		<b>693</b>
<b>Rank Order</b>		<b>11</b>	<b>5</b>	<b>2</b>	<b>6</b>	<b>3</b>	<b>12</b>		<b>10</b>

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